AMOS TRANSPORTATION

An Affordable Luxury Car-for-Hire Service









BUSINESS PROPOSAL

Amos Transportation, LLC 9711 10th Avenue Parkville, Maryland 21234 443-854-6894 aleemalone24@gmail.com

Owner Amos Malone 9711 10th Avenue Parkville, Maryland 21234 443-854-6894 aleemalone24@gmail.com



AMOS TRANSPORTATION, LLC PROPOSAL FOR SERVICES

This document is intended to formally introduce Amos Transportation, LLC company and the services that it offers. We are confident after reviewing our proposal you will understand the benefits of partnering with our transportation company.

OVERVIEW

We realize how important it is to have safe and reliable transportation. In today's society sometimes, we find it difficult to know who we can trust and rely on for exceptional services.

Amos Transportation LLC is certified by the state of Maryland Public Service Commission. Our rates compare to Uber and Lyft. Our mission is to provide safe and reliable transportation by utilizing quality and trained personnel.

We recognize and accept our responsibility to the communities we serve through personal involvement. We also support the mobility/paratransit community, (those who are not able to ride fixed-route public transportation). Our service is structured so that they can schedule safe and reliable transportation with trained drivers that cater to their needs.

Amos Transportation, LLC is pleased to submit this proposal for services to support your company in achieving its goals for improving customer satisfaction by providing transportation and mobility support. We are committed to offering safe, professional, and reliable services so that your staff can focus on administration as well as clinical services.

Driver Requirements

All drivers are required by the Maryland State Public Service Commission to provide the following:

- fingerprint supported state and FBI investigators record check
- possess a valid drivers' license
- pass driver history check and a criminal background check that includes a check of state and federal sex offender registries
- · comply with all vehicle inspection and insurance requirements of Maryland law
- obtain a passenger-for-hire license to be displayed inside driver's vehicle when providing services
- DOT physical exam is not required
- all drivers are certified through Maryland State Public Service Commission

All requirements listed above are mandated annually.

The Objective

To offer safe, professional and reliable transportation services at a competitive rate. The issues we have identified with most companies are:

- Unpredictable transportation
- Lack of consistent 5-Star work performance
- Untrained drivers that can deal with customers with limited mobility
- Drivers that consistently provide professional service and maintain a well-groomed appearance

The Opportunity

Amos Transportation, LLC currently has 7 Cadillac Escalades (4-2016 and 3-2017).

- Goal #1: Continue to provide professional well-groomed drivers, who have been screened for criminal background and safe driving records
- Goal #2: Train drivers on how to assist an individual with limited mobility
- Goal #3: Committed to offering reliable and on-time transportation to your client's and staff
- Goal #4: Monitor rates to make sure we are offering your company the best rates

The Solution

- Amos Transportation, LLC proposes that our agency is contracted to assist with your company's transportation needs as it relates to its clients and staff. We believe that we can offer a great reliable service at an affordable competitive rate.
- Access to well-groomed professional drivers
- Train in defensive driving and limited mobility
- Reliable and On-time pick-ups and departures
- Prompt professional scheduling and administration
- Courtesy, compassionate, and dedicated staff

OUR PROPOSAL

Amos Transportation, LLC would like to propose our company as a safe, reliable, professional alternative to your current transportation methods. We are committed to providing high quality, professional, reliable, services at an affordable competitive rate.

We request from you a manifest list of travel needs 24-hour in advance of the date that services are rendered. Upon the completion of the manifest, a designated staff from Amos Transportation, LLC will review the schedule and make necessary adjustments.

Please note: If for any reason a driver finds it necessary to make changes to the manifest, he is instructed to contact Amos Transportation, LLC.

Project Estimate

Item	Cost	Qty	Total
Flat Rate Mileage	\$3.30	Per Mile	TBD
Scheduling, administration, & carrying charges	15%	Per Contract	As Needed
Insurance Coverage (\$1Million-increase upon finalizing contract)	\$300,000	Ongoing	N/A
Personal Injury (\$30K/pp, \$60K/accident- increase upon finalizing contract)	\$2,500	Ongoing	N/A
Uninsured Motorist (\$15K property damage- increase upon finalizing contract)	\$75,000	Ongoing	Daily

Commercial Coverages

General Liability (GL): Pays losses arising from real or alleged bodily injury, property damage, or personal injury on your business premises or arising from your operations.

Business Owners Policy (BOP): Protects against economic losses caused by damage to the owner's property and by legal liability to others for bodily injury and property damage involving the business.

Timeline for Execution

Amos Transportation, LLC is available and ready to start assisting your company immediately.

Description	Start Date	End Date	Duration
4 – 2016 Cadillac Escalades	ASAP	Ongoing	n/a
3 – 2017 Cadillac Escalades	ASAP	ongoing	As Needed
Mileage logs sheet will be presented to the client for signature of to and from travel	Upon start date	Ongoing	Daily
Reviewing of schedules with vendor	Upon start date	Ongoing	Daily
Driver's Performance Evaluation	30 days post start date	Ongoing	Monthly
Conduct random destination routes for a timely	Upon Start	Ongoing	Daily
Safety Meeting	Currently	Ongoing	Daily
Complete Maintenance and Inspection	Currently	Ongoing	Daily

Supplied Material

The following materials are to be supplied by your company for this project. For Amos Transportation, LLC to meet project milestones, this material must be supplied on schedule. The due dates included in the following table represent our best guess based on current proposed project dates:

Materials to be supplied by your company	Due Date*
Transportation requests should be placed 24 hours in advance	Daily
First two runs for the following day, should be received by the end of the current day	Daily

^{*}We cannot be held responsible for late transportation request.

We expect our proposed solution to your company's requirements to provide the following results:

Data Containment

Amos Transportation LLC utilizes Bank of America ADI Payroll Solution, which operates in accordance with HIPAA guidelines.

PRICING

Your company's rates are as followed:

Item	Cost	Qty	Total		
CONTRACT CLIENTS					
Flat Rate (Luxury Vehicle)	\$3.30	Per Mile	TBD		
NON-CONTRACT CLIENTS					
Flat Rate (Luxury Vehicle)	\$2.25 (\$7 Base)	Per Mile	TBD		
Scheduling, administration, & carrying charges	15%	Per Contract	As Needed		

QUALIFICATIONS

Amos Transportation, LLC was formed in September of 2016. Mr. Malone's passion for driving and transporting clients safely throughout DC, MD and VA triad is the successful driving force behind the growth of Amos Transportation, LLC. The company has grown tremendously from one owner-operator to (15) fifteen 1099 contract-drivers and 7 luxury vehicles in their pro-folio in a year's time frame.

What sets apart Amos Transportation, LLC from other companies is by keeping open lines of communication between us and our clients to ensure the highest level of client satisfaction, our passion to serve our clients with predictable and reliable transportation service and quality drivers who have vast knowledge of the Baltimore and surrounding areas and trained to service clients with mobility needs.

As a company, we continually re-access our practices and make improvements where necessary in order to continue providing our clients with exceptional service.

CONCLUSION

We look forward to working with your company and supporting your efforts to improve your transportation issues, with Amos Transportation, LLC management, training and support services. We are confident that we can meet the challenges ahead, and stand ready to partner with you in delivering an effective solution.

Amos Transportation, LLC will provide all vehicles. The vehicle size will be determined by the number of passengers being transported at that time.

If you have questions on this proposal, feel free to contact Amos L. Malone, Jr. at your convenience using either one or the following methods: Email: almalone24@gmail.com or via phone at 443-854-6894. We will be in touch with you next week to arrange a follow-up conversation on the proposal.

Thank you for your consideration,

Amos Transportation, LLC Amos L. Malone, Jr. Owner